



NAVFAC SOUTHEAST

INDUSTRY DAY

Building Partnerships, Shaping the Future

DECEMBER 9, 2024

UNIVERSITY OF NORTH FLORIDA
ADAM W. HERBERT UNIVERSITY CENTER

Who We Are

NAVFAC Southeast provides engineering support to the Warfighter through major and minor construction, A/E design, environmental, public works functions, and facility support services (FSC BOS).

Our Area of Operations (AOR) extends from the far reaches of Texas, north to Nebraska and Kansas, through Tennessee, east to South Carolina, down through the Southeast to Naval Station (NS) Guantanamo Bay and provides support to the rest of the Caribbean through Southern Command (SOUTHCOM).



Shore infrastructure support plays a pivotal role in sustaining the operational effectiveness and strategic capabilities of the United States Navy. As the Navy's front-line force operates globally, the significance of well-maintained and strategically positioned shore infrastructure cannot be overstated. These facilities encompass a diverse range of critical elements, including naval bases, shipyards, logistics centers, and communication hubs, all of which collectively form the backbone supporting the Navy's maritime operations.

Efficient shore infrastructure not only enables the rapid deployment, maintenance, and repair of naval assets but also facilitates essential logistical, administrative, and training functions. This infrastructure serves as the nexus for naval power projection, ensuring the Navy's ability to respond swiftly to emerging threats, sustain force readiness, and project influence across the world's oceans. Consequently, the investment in and upkeep of shore infrastructure are fundamental to safeguarding national security interests and maintaining the U.S. Navy's global maritime dominance.

Today's Goal



The NAVFAC Southeast Industry Day provides a venue for the command to discuss its mission, goals and contracting opportunities.

The theme for this year's NAVFAC Southeast Industry Day, *"Building Partnerships, Shaping the Future,"* highlights the importance of collaboration with industry to drive innovation, streamline processes, and deliver sustainable solutions. By working together, we aim to build strong relationships that meet today's needs while preparing for future opportunities.

The intent of this engagement is to specifically address the following:

- **COMMUNICATE** upcoming contracting opportunities including an in-depth overview of upcoming large construction programs.
- **ENGAGE** with industry to find ways to Accelerate Performance of construction, repair, and services at all levels and to increase contractor interest and intrigue on future contracting pursuits.
- **LISTEN** to Industry feedback on things we can do to improve.
- Improve **EXECUTION** speed by relying more on small business at 'arms reach/quicker response' at across our AOR.

The event will allow plenty of opportunities to exchange ideas, have constructive open dialogs and create networking opportunities. We need your feedback on how we can improve our execution speed by relying more on small business to provide an at 'arms reach/quicker response' for our 22 field offices across the Southeast.

Keynote Speaker Bio



Vice Admiral Jeffrey T. Jablon

Deputy Chief of Naval Operations for Installations and Logistics (OPNAV N4)

Vice Adm. Jeffrey Jablon is a native of Frostburg, Maryland. He graduated from Virginia Tech in 1987 with a degree in Mechanical Engineering. He also holds a Master of Business Administration from James Madison University.

His sea tours include a division officer assignment aboard USS L. Mendel Rivers (SSN 686), navigator and operations officer aboard USS Olympia (SSN 717) and executive officer aboard USS Key West (SSN 722). He commanded USS Philadelphia (SSN 690) in Groton, Connecticut, and was commodore of Submarine Development Squadron (DEVRON) Five in Bangor, Washington. Jablon was recognized by the United States Naval Submarine League with the Jack Darby Award for Inspirational Leadership in 2007.

His staff assignments include tours as assistant professor of naval science at Reserve Officer Training Corps Unit, University of Virginia; special projects officer on the Staff of the Commander, Submarine Force U.S. Pacific Fleet; naval warfare submarine strategist at U.S. Special Operations Command (USSOCOM); Commander, Submarine Development Squadron (COMSUBDEVRON) 12 deputy commander for training; Naval Submarine School prospective commanding officer instructor; division director of Submarine/Nuclear Power Distribution (PERS-42).

As a flag officer, his tours include deputy director, plans and policies at U.S. Strategic Command (USSTRATCOM), commander, Submarine Group 10, director, military personnel plans and policy, OPNAV (N13), Commander, Submarine Force Pacific, and Special Assistant to Director, Navy Staff. Currently, he serves as Deputy Chief of Naval Operations for Installations and Logistics (OPNAV N4).

His awards include the Distinguished Service Medal, Defense Superior Service Medal, Legion of Merit, Joint Meritorious Service Medal, Meritorious Service Medal, Navy-Marine Corps Commendation Medal, Navy-Marine Corps Achievement Medal and various unit and service awards.

Our Leaders



Capt. Miguel Dieguez

Commanding Officer



Capt. Liz Durika

Executive Officer



Jeffrey Killian

Business Director



Capt. Michael McCain

Operations Officer



Mary Oxendine

Environmental



Renee Comfort

Contracting



Danny Villafane

Planning, Design & Construction



Phillip Lavallee

Public Works



Cathy Horan

Counsel



Andrea Freeman

Command Information Officer



Tim Covey

Comptroller



Dawn Brown

Small Business

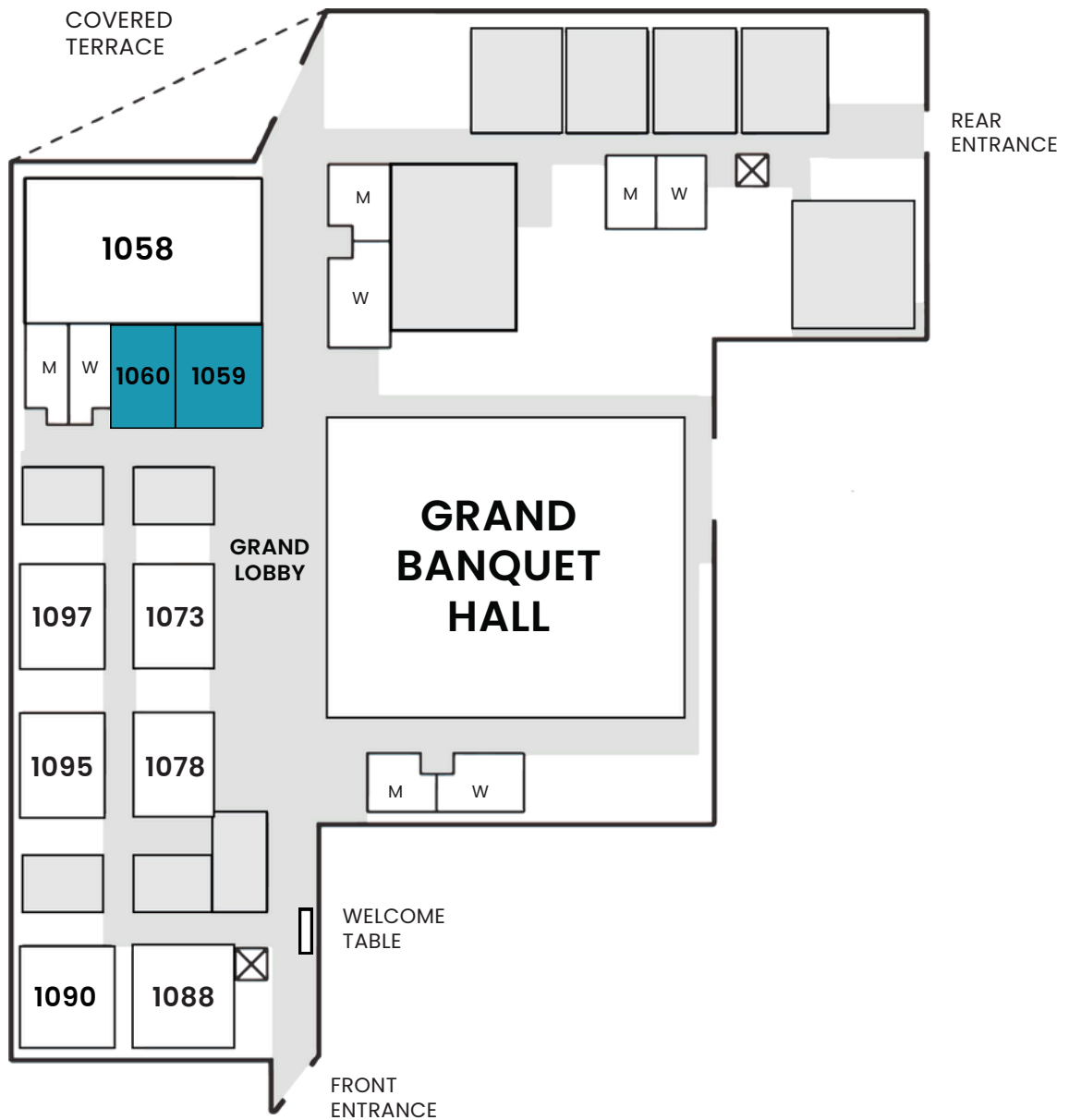
Quick View Schedule

Time	Description	Room
7 - 7:50 AM	Check-in and Exhibitor Setup	Grand Lobby, Grand Banquet Hall
8:30 - 8:55 AM	NAVFAC Southeast CO Capt. Dieguez Opening Remarks	Grand Banquet Hall
9 - 9:45 AM	Keynote Speaker - Vice Admiral Jeffrey T. Jablon	Grand Banquet Hall
9:45 - 11:15 AM	Planning, Design & Construction - Building Solutions Together Environmental - One-on-One Sessions Command Information Office - FRCS Cybersecurity Requirements & Red Zone Commissioning (CYCX) Public Works - BOS Contract HVAC Maintenance, Performance Metrics, and MAXIMO Data Management & Real Property Management and the DD 1354 Process Contracting & Procurement Strategies - 8(a) Design-Build Strategies	1058 1095 & 1097 1088 1090 1078
9:45 AM - 4 PM	Grand Lobby Exhibitors	Grand Lobby
10 - 11:15 AM	Large and Small Business Partnering	Grand Banquet Hall
11:15 AM - 12:45 PM	Lunch	Grand Lobby, Grand Banquet Hall, Outdoor Covered Terrace
12:45 - 2:15 PM	Public Works - Public Works Directorate Overview, Industry Engagement Opportunities, and Listening Session Planning, Design & Construction - One-on-One Sessions Command Information Office - Cybersecurity Maturity Model Certification (CMMC)/NIST 800-171 Controls Environmental - Riding the PFAS Wave: Planning for PFAS Impacted Construction Contracting & Procurement Strategies - Bonding	1058 1095 & 1097 1088 1090 1078
12:45 - 4 PM	Large and Small Business Partnering	Grand Banquet Hall
2:30 - 4 PM	Environmental - Forging Installation Physical Resiliency Public Works - One-on-One Sessions Command Information Office - One-on-One Sessions Planning, Design & Construction - Achieving Victory: Causation Analysis for Equitable Adjustments	1058 1095 & 1097 1073 1090



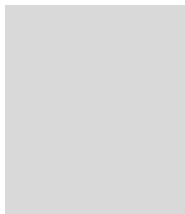
SAME/NAVFAC Southeast STEM CAMP at Naval Air Station Jacksonville, Florida

Industry Day Map



Network Zone

Feel free to use these areas to step off the beaten path, network, eat, check email, or chat with friends and associates. For those who ordered boxed lunches, they can be picked up in the Grand Lobby and enjoyed in Room 1060, Room 1059, the Grand Banquet Hall, or the Outdoor Covered Terrace.



Grand Lobby Exhibitors

- APEX Accelerator
- AbilityOne
- U.S. Small Business Administration (SBA) Region IV
- NAVFAC Southeast Command Information Office
- NAVFAC Southeast Environmental

Industry Day Topics

Command Information Office (CIO)

9:45 AM – 11:15 AM

Room 1088

FRCS Cybersecurity Contract Requirements

UFC 4-10-06 – Contains the 5 Steps to Cybersecurity Design and Implementation. UFGS 25-05-11- Provides the Low and Moderate Cybersecurity Impacts for Facility Related Controls Systems. Are You Compliant?

Cybersecurity Red Zone Commissioning for Design & Construction Projects (CYCX)

Evaluating Cybersecurity compliance in the Red Zone Commission process 60 Days prior to Beneficial Occupancy Date (BOD).

12:45 – 2:15 PM

Room 1088

Cybersecurity Maturity Model Certification (CMMC)/NIST 800-171 Controls

What Level of CMMC do you need? Let's talk about Controls.

2:30 – 4 PM

Room 1073

One-on-One Sessions

One-on-one sessions offer industry partners a chance to communicate directly with NAVFAC Southeast on projects, opportunities, and strategies to support the mission.

Environmental (EV)

9:45 – 11:15 AM

Rooms 1095 & 1097

One-on-One Sessions

One-on-one sessions offer industry partners a chance to communicate directly with NAVFAC Southeast on projects, opportunities, and strategies to support the mission.

12:45 – 2:15 PM

Room 1090

Riding the PFAS Wave: Planning for PFAS Impacted Construction

PFAS became regulated in 2024 with a Safe Drinking Water Act MCL and a hazardous substance designation. But what does that mean for dewatering and soil management on a construction site? Planning for PFAS has been chaotic at best. What to a normal course of business, eventually. What might that look like? Let's discuss.

2:30 – 4 PM

Room 1058

Forging Installation Physical Resiliency

The CNO's Navigation Plan 2024 highlights the importance of shore infrastructure as the foundation for successfully generating and sustaining a ready force. This session will discuss understanding regulatory requirements and designing projects that assure that installations can resiliently perform their mission, today and in the future. Come join the discussion on opportunities for collaboration and coordination on resilience strategies will help sustain the military mission in the Southeast.

Planning, Design & Construction (PD&C)

9:45 – 11:15 AM Building Solutions Together

Room 1058

Join us for a PD&C Listening Session focused on key topics shaping the future of construction, including PFAS challenges, Alternate Construction Methods (ACM), and Project Labor Agreements (PLA). This session encourages collaboration and innovative approaches for successful outcomes.

12:45 – 2:15 PM One-on-One Sessions

Rooms 1095 & 1097

One-on-one sessions offer industry partners a chance to communicate directly with NAVFAC Southeast on projects, opportunities, and strategies to support the mission.

2:30 – 4 PM Achieving Victory: Causation Analysis for Equitable Adjustments

Room 1090

Master the art of securing a win-win outcome with effective causation analysis. This session dives into strategies for evaluating and making the case to support or deny equitable adjustments from subcontractors, suppliers, or design professionals. Equip yourself with the tools to build strong justifications and confidently navigate disputes to achieve success.

Public Works (PW)

9:45 – 11:15 AM BOS Contract HVAC Maintenance, Performance Metrics, and MAXIMO Data Management

Room 1090

Discussion on the challenges and expectations with operating and maintaining HVAC systems and equipment across the Region. Additional discussion on Government's MAXIMO data entry processes to report Base Operating Support (BOS) contract performance metrics for preventive maintenance, projects and service work.

Real Property Management and the DD 1354 Process

Review of the process for the transfer and acceptance of Department of Defense real property, drafting of the DD 1354 documents, and compilation of final costs of new or modified real property into the inventory management program.

12:45 – 2:15 PM Public Works Directorate Overview, Industry Engagement Opportunities, & Listening Session

Room 1058

Overview of the multiple Public Works divisions by each director, including discussion of upcoming opportunities, and listening sessions to understand what the directorate can do to help industry support requirements more effectively.

2:30 – 4 PM One-on-One Sessions

Room 1095 & 1097

One-on-one sessions offer industry partners a chance to communicate directly with NAVFAC Southeast on projects, opportunities, and strategies to support the mission.

Contracting & Procurement Strategies

9:45 - 11:15 AM 8(a) Design-Build Strategies

Room 1078

Lt. Cmdr. Jeremiah Gill, Facilities Engineering and Acquisition Division (FEAD) Director at Naval Station Mayport, will lead a discussion on leveraging 8(a) Design-Build Strategies to support small businesses, advance DoD infrastructure goals, and deliver cost-effective, high-quality projects through best practices and collaboration.

12:45 - 2:15 PM Bonding

Room 1078

Emily Golecki, a Surety Specialist with Florida Surety Bonds, provides information regarding performance bonds and payment bonds.



Resident Officer in Charge of Construction (ROICC) Sally site visit at Naval Air Station Pensacola, Florida

Small Business Outreach

Are you a small business looking to partner with a large business holding a current NAVFAC Southeast contract? Stop by the Grand Banquet Hall throughout the day to network with multiple companies that have approved small business subcontracting plans in place for construction, facilities services, and architect-engineering services.

The logo for AECOM, featuring the word "AECOM" in a bold, black, sans-serif font.

We have proudly partnered with government agencies for more than 100 years to deliver innovative solutions for mission success. We leverage our global defense, civilian and commercial expertise to provide comprehensive infrastructure, facilities, energy, environment, disaster resilience and civil works services for our clients' most challenging projects. Our industry-leading design, planning, architecture, engineering, program management and construction management teams are laser-focused on exceptional client service and flawless execution—helping strengthen critical infrastructure for generations to come.

The logo for Burns & McDonnell, featuring a blue graphic of three slanted lines to the left of the text "BURNS MCDONNELL" in a bold, black, sans-serif font.

Burns & McDonnell is a global provider of comprehensive A-E services for military, federal civilian, and intelligence clients' projects and programs worldwide. We have served the U.S. government for more than 70 years – the U.S. Navy for over 40 years – providing value-based solutions focused on mission-critical operational efficiency, high performance, and reduced operating costs within secure environments.

The logo for Gilbane, featuring the word "Gilbane" in a white, sans-serif font inside a red rectangular box.

Gilbane is a current prime contractor on the NAVFAC Southeast Large AOR general construction MACC. We are always interested in meeting new trade partners to help us build projects across the NAVFAC Southeast geographic region. Beginning in 1942 with the construction of U.S. Navy facilities at Newport, Rhode Island in support of WWII, Gilbane has performed military construction across the US and globally. Gilbane is a sixth generation family-owned business.

The logo for Haskell, featuring a blue diamond shape with a white grid pattern to the left of the word "HASKELL" in a bold, black, sans-serif font.

Haskell is a diverse team of architecture, engineering and construction professionals committed to living our values and advancing our clients, our communities, and our people. We Create Things that Matter.

Jacobs

At Jacobs, we're challenging today to reinvent tomorrow by solving the DoD's most critical problems for thriving bases, resilient environments, mission-critical outcomes, operational advancement, and scientific discovery. We do this by delivering cutting-edge buildings, infrastructure, and environmental solutions, turning abstract ideas into realities that help transform operational readiness. With a talent force of approximately 60,000 from 400 locations worldwide, Jacobs provides a full spectrum of professional services, including consulting, technical, scientific, and project delivery for the government and private sector.



Founded in 1954, Mortenson provides general construction, design-build, and construction management services throughout the United States and in select international locations. Mortenson employs over 5,000 professional staff, including more than 170 specializing in facilities for the federal government. Mortenson has delivered projects for various federal agencies ranging in size from small task orders of less than \$1M in size to massive standalone complex projects. Mortenson has served the NAVFAC on a range of projects, dating back to the 1980s. The DoD continues to be a focus for Mortenson, with 58 active or completed projects for the NAVAC, totaling over \$1.5B.



Merrick & Company, established in 1955 and based in Colorado, USA, is an employee-owned firm with 900+ professionals. Specializing in engineering, architecture, surveying, and geospatial services, it caters to domestic and global clients in energy, national security, life sciences, and infrastructure. The High-Performance Facilities unit focuses on mission-critical facilities for various clients, including the US Navy, US Air Force, US Army, and National Guard. With ongoing contracts like NAVFAC Southeast, Merrick has successfully completed 30+ task orders since 2020.



Moffatt & Nichol is a multidisciplinary, full-service professional services firm that has expertise in structural, marine, and waterfront facilities; civil, coastal, architectural, mechanical, and electrical design; marine construction cost engineering; and inspection and rehabilitation. Over its 78-year history, the firm has been providing design and engineering services to the U.S. Navy and other Department of Defense agencies, including the U.S. Army Corps of Engineers, Marine Corps, and Coast Guard.



RQ began as a small company in 1996 and has grown to a large and well-respected full-service, design-build firm. Focused on Department of Defense (DoD) work, RQ has built our business on a platform of quality, competency, and integrity. RQ is regularly recognized with outstanding evaluations and achieves an unequalled level of repeat business, reflecting a commitment to our goal of delivering value to our clients. RQ is currently performing work in California, North Carolina, Virginia, Louisiana, Georgia, Florida, Cuba, and Puerto Rico.



Since 1941, RS&H has set the standard for evolving to meet the ever-changing architecture, engineering, and consulting needs of our clients and communities. From the launch of the national space program to the expansion of the U.S. highway network to global airports that connect the world like never before, we approach every project by applying decades of well-honed expertise with insight that yields innovation with a purpose.



Sauer is a national design-build, design-bid-build, general contracting, and construction management company headquartered in Jacksonville, Florida with offices strategically located throughout the Southeast and Mid-Atlantic. As a steadfast leader in our industry, Sauer has completed numerous projects for both the federal government and private sector clients.



Founded in 1898, The Walsh Group is a fourth-generation family-owned company providing design, build, finance, operation and activation services. We are the 15th largest contractor in the United States, operating out of 22 strategically-located regional offices across North America. Our company is united by a shared dedication to deliver exceptional customer service, while upholding the highest standards of ethics, quality and safety.



Whiting-Turner provides construction management, general contracting, design-build and integrated project delivery services on projects small and large for a diverse group of customers. We constantly strive to exceed each client's expectations through innovation, collaboration and best practices.





Discover Opportunities

Discover NAVFAC Southeast business opportunities for pre-solicitation notices, solicitations (RFPs), and awards at

<https://sam.gov>

Use the NAVFAC Southeast Unit Identification Code **"N69450"** to filter NAVFAC Southeast solicitations.

Need more information?

Visit our website, follow us on social media and download our mobile app on Apple App Store and Google Play.

<https://atlantic.navfac.navy.mil/NAVFAC-Worldwide/NAVFAC-Southeast/>



WEBSITE



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Questions? Contact us at:

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